

Thousands of Organizations Have Chosen Rimini Smart Path™ to Fund and Accelerate Innovation

The Rimini Smart Path puts control and flexibility back in the hands of IT and business leaders, freeing people, time and money to power enterprise-wide innovation and growth

LAS VEGAS – January 20, 2026 – [Rimini Street, Inc.](#) (Nasdaq: RMNI), the Software Support and Agentic AI ERP Company™, and the leading third-party support provider for Oracle, SAP and VMware software, today announced thousands of organizations have benefited from the Rimini Smart Path™, a proven, three-step methodology to Support, Optimize and Innovate across the enterprise software portfolio, helping leaders achieve innovation within existing budgets and without costly vendor-mandated upgrades or migrations.

Across industries, CIOs and business leaders face escalating pressure to modernize and innovate even as resources are constrained and IT complexity grows. Yet traditional ERP models continue to place significant roadblocks in front of progress. IDC research shows that 47% of organizations have delayed innovation due to upgrade requirements, and 92% feel locked into their ERP vendor's roadmap, limiting flexibility and driving dissatisfaction.^[1] These pressures make it increasingly difficult to innovate at the speed the business requires, and stall the transformation needed for competitive advantage.

The Rimini Smart Path™ addresses these challenges head-on — restoring control, freeing budget and accelerating innovation by enabling organizations to maximize the value of existing software investments while advancing toward next-generation operating models such as [Rimini Street's vision for Agentic AI ERP](#), where autonomous AI agents orchestrate business processes across composable architectures.

How the Rimini Smart Path Works

Since 2005, Rimini Street has helped thousands of organizations save over \$10 billion in IT costs while enjoying stability, risk reduction and freedom from vendor-mandated upgrade cycles. The Rimini Smart Path is proven across Fortune Global 100, Fortune 500, midmarket, publicsector and government organizations as the fastest, surest route to real innovation within existing budgets.

The methodology is simple and powerful:

- **Support:** Replace costly vendor support with [Rimini Support™](#) for Oracle, SAP, VMware, and hundreds of other products, delivering comprehensive third-party support, including for customizations, at substantial annual savings, guaranteed for up to 15+ years. This stabilizes systems, reduces risk and frees critical people, time and budget for strategic priorities.
- **Optimize:** Reduce operating costs and improve performance with [Rimini Optimize™](#) expert-led services, including managed services, professional services, proactive security, and interoperability solutions. Organizations benefit from a stable, secure and flexible IT estate while gaining maximum efficiency and ROI.
- **Innovate:** With systems stable and resources freed from day-to-day operations, [Rimini Innovate™](#) empowers organizations to take on transformational projects — from AI to automation to analytics — without increasing overall IT spend. [Rimini Agentic UX™](#) further accelerates enterprise-wide automation, delivering streamlined workflows and new capabilities at scale.

Key Benefits of the Rimini Smart Path™

- **Maximize Return on Current Software Investments:** Keep existing ERP and other enterprise applications running smoothly and securely through 2040 and beyond, while layering Agentic AI ERP “over the top” to deliver innovation for transformation without disruption.
- **Save on Software Support Costs:** Achieve up to 90% total savings on ERP and other software support with ultra-responsive 24/7/365 service and guaranteed 10-minute response times.
- **Improve Operational Performance:** Leverage turnkey services to free up limited internal IT resources for higher ROI work, reduce operational burdens and increase operational savings, and improve productivity and results across the organization.
- **Innovate to Lead with Profit and Growth:** Invest freed-up capital in AI to achieve ERP Process execution savings that lower the total cost to serve, enhance competitive advantage and improve profitability.

“ERP Software is dead. While existing ERP Software and releases can continue to provide great value and be supported by Rimini Street at significant savings for many years to come, we believe ERP Software is peaking in capability, and there is little value to any further investments in ERP Software upgrades, migrations or replatforming,” said Seth Ravin, CEO of Rimini Street. “Agentic AI ERP is the breakthrough that shifts ERP from a passive system of record to an active, intelligent system of action – one capable of orchestrating processes autonomously while delivering exponential gains. The Rimini Smart Path is how you fund innovation within your existing budget – fast – while achieving your strategic, operational and financial goals.”

Analyst Perspective: A New Operating Model for Enterprise Software

IDC recently surveyed over 700 global enterprises and IT leaders across ten countries on their enterprise application portfolio and service provider decisions over the next two years. Findings reinforce the shifting market landscape:

- 74% of organizations believe their ERP has a longer valuable lifespan than the vendors are willing to support
- 68% of organizations value autonomy in deciding whether and when to upgrade their enterprise software
- 72.5% report having a composable architecture strategy for core ERP and other applications

IDC group vice president, enterprise software, Mickey North Rizza, notes that “upgrades, migration and replatforming to the latest software release are not needed to adopt AI,” adding that 53% of organizations are already integrating AI, agents and automation into their existing systems, that may or may not be in their existing software portfolio. Rizza encourages leaders to transform their software portfolio and consider all possibilities, including challenging vendor narratives and adopting operating models that enable AI-driven modernization without disruption.

Visit [Rimini Smart Path™](#) to learn more, or schedule a workshop led by one of Rimini Street’s expert regional CTOs to discover your roadmap to Agentic AI ERP advantage.

Download the recently published IDC white paper, [The Rise to Agentic Enterprise: Survey Insights on a New Operation Model for Enterprise Software](#).

About Rimini Street, Inc.

Rimini Street, Inc. (Nasdaq: RMNI), a Russell 2000® Company, is a proven, trusted global provider of end-to-end, mission-critical enterprise software support, managed services and innovative Agentic AI ERP solutions, and is the leading third-party support provider for Oracle, SAP and VMware software. The Company has signed thousands of IT service contracts with Fortune Global 100, Fortune 500, midmarket, public sector and government organizations who have leveraged the Rimini Smart Path™ methodology to achieve better operational outcomes, billions of US dollars in savings and fund AI and other innovation.

To learn more, please visit www.riministreet.com, and connect with Rimini Street on [X](#), [Facebook](#), [Instagram](#), and [LinkedIn](#).

[1] Source: IDC Signature White Paper, sponsored by Rimini Street, “The Rise of the Agentic Enterprise: Survey Insights on a New Operation Model for Enterprise Software,” doc #US54053226-WP, January 2026

Forward-Looking Statements

Certain statements included in this communication are not historical facts but are forward-looking statements for purposes of the safe harbor provisions under The Private Securities Litigation Reform Act of 1995. Forward-looking statements generally are accompanied by words such as “anticipate,” “assume,” “believe,” “continue,” “could,” “currently,” “estimate,” “expect,” “forecast,” “future,” “intend,” “may,” “might,” “outlook,” “plan,” “possible,” “goal,” “potential,” “predict,” “project,” “seem,” “seek,” “should,” “will,” “would” or other similar words, phrases or expressions. These forward-looking statements include, but are not limited to, statements regarding our expectations of future events, future opportunities, global expansion and other growth initiatives and our investments in such initiatives. These statements are based on various assumptions and on the current expectations of management and are not predictions of actual performance, nor are these statements of historical facts. These statements are subject to a number of risks and uncertainties regarding Rimini Street’s business, and actual results may differ materially. These risks and uncertainties include, but are not limited to, litigation, agreements and Court orders involving Oracle, the wind down of support services for Oracle’s PeopleSoft software products and the impact on future period revenue and costs incurred related to these efforts; changes in the business environment in which Rimini Street operates, including the impact of macro-economic trends, geopolitical tensions and changes in foreign exchange rates, as well as general financial, economic, regulatory and political conditions affecting the industry in which we operate and the industries in which our clients operate; the evolution of the enterprise software management and support landscape and our ability to attract and retain clients and further penetrate our client base; significant competition in the software support services industry and our intentions with respect to our pricing model; customer adoption of our expanded portfolio of products and services and products and services we expect to introduce; our expectations regarding new product offerings, partnerships and alliance programs, including but not limited to our partnership with ServiceNow and our Agentic AI ERP innovation solutions; our ability to grow our revenue and accurately forecast revenue,

along with the results of any efforts to manage costs to align with revenue expectations and expansion of our offerings; the expected impact of reductions in our workforce during the last and current fiscal year and associated reorganization costs; estimates of our total addressable market and expectations of client savings relative to use of other providers; variability of timing in our sales cycle; risks relating to retention rates, including our ability to accurately predict retention rates; the loss of one or more members of our management team; our ability to attract and retain additional qualified personnel; our business plan and ability to grow in the future and our ability to achieve and maintain profitability; the volatility of our stock price; our need and ability to raise equity or debt financing on favorable terms and our ability to generate cash flows from operations to help fund increased investment in our growth initiatives; risks associated with global operations; our ability to prevent unauthorized access to our information technology systems and other cybersecurity threats; any deficiencies associated with artificial intelligence (AI) technologies used by us or by our third-party vendors and service providers or incorporated by us into our service offerings and/or our Agentic AI ERP innovation solutions; our ability to protect the confidential information of our employees and clients and to comply with privacy regulations; our ability to maintain an effective system of internal control over financial reporting; our ability to maintain, protect and enhance our brand and intellectual property; changes in laws and regulations, including changes in tax laws or unfavorable outcomes of tax positions we take; tariff costs, including tariff relief or the ability to mitigate tariffs, in light of new or increased tariffs imposed by the United States government and the potential for retaliatory trade measures by affected countries; a failure by us to establish adequate tax reserves; adverse developments in and costs associated with defending pending litigation or any new litigation; our ability to realize benefits from our net operating losses; any negative impact of environmental, social and governance matters on our reputation or business and the exposure of our business to additional costs or risks from our reporting on such matters; our ability to maintain our good standing with the United States government and international governments, capture new contracts with governmental entities and maintain our status as an approved United States government contractor; our credit facility's ongoing debt service obligations and financial and operational covenants on our business and related interest rate risk; the sufficiency of our cash and cash equivalents to meet our liquidity requirements; the amount and timing of repurchases, if any, under our stock repurchase program and our ability to enhance stockholder value through such program; uncertainty as to the long-term value of Rimini Street's equity securities; catastrophic events that disrupt our business or that of our clients; and those discussed under the heading "Risk Factors" in Rimini Street's Quarterly Report on Form 10-Q filed on October 30, 2025, and as updated from time to time by Rimini Street's future Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K, and other filings by Rimini Street with the U.S. Securities and Exchange Commission. In addition, forward-looking statements provide Rimini Street's expectations, plans or forecasts of future events and views as of the date of this communication. Rimini Street anticipates that subsequent events and developments will cause Rimini Street's assessments to change. However, while Rimini Street may elect to update these forward-looking statements at some point in the future, Rimini Street specifically disclaims any obligation to do so, except as required by law. These forward-looking statements should not be relied upon as representing Rimini Street's assessments as of any date subsequent to the date of this communication.

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