



## Rimini Street Announces \$90 Million Commercial Bank Financing to Fully Redeem Remaining Series A Preferred Stock

July 8, 2021

***Capital One, National Association provides capital at LIBOR + 1.75% - 2.50% to replace Company's more expensive Series A Preferred stock dividends and costs***

LAS VEGAS--(BUSINESS WIRE)--Jul. 8, 2021-- [Rimini Street, Inc.](#) (Nasdaq: RMNI), a global provider of enterprise software products and services, the leading third-party support provider for Oracle and SAP software products and a Salesforce partner, today announced it has entered into a definitive agreement for a \$90 million senior secured credit facility with approximately \$88 million of the borrowings to be used for the full redemption of the remaining Series A Preferred stock and the remainder of the borrowings for related transaction costs and other general corporate purposes. Loan funding and redemption of the Series A Preferred stock are currently expected to occur on July 20, 2021, subject to customary funding conditions.

"Capital One is pleased to lead the recently closed \$90 million term loan with Rimini Street, an industry leading technology services provider that is a valued solutions partner to Capital One," said Tom King, managing director, Capital One Technology, Media and Telecom Banking. "The new financing bolsters Rimini Street's capital structure and supports the company's strategic plans. The expanded relationship through Capital One's Technology, Media and Telecom corporate banking group builds upon several years of a successful partnership between the two organizations."

### Key Financing Terms

Loans made under the five-year term loan will bear interest at LIBOR plus a margin ranging from 1.75% to 2.50%. The margin for the credit facility is subject to leverage-based step downs. The credit facility contains certain financial covenants, including maintenance of a minimum fixed charge coverage ratio, a total leverage ratio below a threshold and a minimum liquidity of \$20 million in U.S. cash. Annual minimum principal amortization payments across the five-year term will be 5%, 5%, 7.5%, 7.5%, 10%, with the remaining balance due at the end of the term. The loans under the credit facility contain affirmative and negative covenants customary for transactions of this type and there is no prepayment premium during the term of the loan.

For more information on the terms of the credit agreement please see the Company's Current Report on SEC Form 8-K, filed July 8, 2021.

### Transaction Benefits

When combining the financial impacts of this new \$90 million bank loan financing, the March 2021 Common stock offering, the previous Series A Preferred stock buybacks totaling \$75 million completed from October 2020 – April 2021 and the planned buyback of the remaining Series A Preferred stock of approximately \$88 million, the Company expects the first year interest and accretion of discount to be approximately \$3 million compared to the 2020 full year cost of the Series A Preferred stock of \$27 million, yielding a savings of approximately \$24 million.

Additionally, the buyback of the remaining Series A Preferred stock will reduce the Company's fully diluted shares of Common stock outstanding by approximately 9%, or 8.8 million Common shares.

The combination of cash savings and a reduction in fully diluted shares of Common stock outstanding should yield a meaningful increase in earnings per share.

"This transaction significantly reduces our cost of capital and is accretive to earnings per share," said [Seth A. Ravin](#), CEO and chairman of the board. "This \$90 million commercial bank financing achieves our long-stated goals of obtaining competitive market rates for capital, reducing financing costs and dividend obligations and providing operational flexibility that supports accelerating growth and capital return options. We want to thank our Series A Preferred stockholders for their partnership and we are pleased to be working with our new financial partner, Capital One bank."

### Transaction Advisors

Capital One, National Association acted as sole lead arranger and bookrunner and Cowen served as exclusive financial advisor. Baker McKenzie LLP acted as legal counsel to Rimini Street, and Paul Hastings LLP acted as legal counsel to Capital One, National Association.

### About Rimini Street, Inc.

Rimini Street, Inc. (Nasdaq: RMNI), a Russell 2000<sup>®</sup> Company, is a global provider of enterprise software products and services, the leading third-party support provider for Oracle and SAP software products and a Salesforce partner. The Company offers premium, ultra-responsive and integrated application management and support services that enable enterprise software licensees to save significant costs, free up resources for innovation and achieve better business outcomes. To date, more than 4,000 Fortune 500, Fortune Global 100, midmarket, public sector and other organizations from a broad range of industries have relied on Rimini Street as their trusted application enterprise software products and services provider. To learn more, please visit <http://www.riministreet.com>, follow [@riministreet](#) on Twitter and find Rimini Street on [Facebook](#) and [LinkedIn](#). (IR-RMNI)

### Forward-Looking Statements

Certain statements included in this communication are not historical facts but are forward-looking statements for purposes of the safe harbor provisions under The Private Securities Litigation Reform Act of 1995. Forward-looking statements generally are accompanied by words such as "may," "should," "would," "plan," "intend," "anticipate," "believe," "estimate," "predict," "potential," "seem," "seek," "continue," "future," "will," "expect," "outlook" or other similar words, phrases or expressions. These forward-looking statements include, but are not limited to, statements regarding our expectations of future events, future opportunities, global expansion and other growth initiatives and our investments in such initiatives. These statements are based on various assumptions and on the current expectations of management and are not predictions of actual performance, nor are

these statements of historical facts. These statements are subject to a number of risks and uncertainties regarding Rimini Street's business, and actual results may differ materially. These risks and uncertainties include, but are not limited to, meeting the funding conditions under the credit agreement to fully redeem the remaining outstanding Series A Preferred Stock, the impact of the credit agreement's ongoing financial covenants and operational covenants on our business, the duration of and operational and financial impacts on our business of the COVID-19 pandemic and related economic impact, as well as the actions taken by governmental authorities, clients or others in response to the COVID-19 pandemic; catastrophic events that disrupt our business or that of our current and prospective clients, changes in the business environment in which Rimini Street operates, including inflation and interest rates, and general financial, economic, regulatory and political conditions affecting the industry in which Rimini Street operates; adverse developments in pending litigation or in the government inquiry or any new litigation; our need and ability to raise additional equity or debt financing on favorable terms and our ability to generate cash flows from operations to help fund increased investment in our growth initiatives; the sufficiency of our cash and cash equivalents to meet our liquidity requirements; the terms and impact of our outstanding 13.00% Series A Preferred Stock; our ability to maintain an effective system of internal control over financial reporting, and our ability to remediate identified material weaknesses in our internal controls, including in relation to the accounting treatment of our warrants; changes in taxes, laws and regulations; competitive product and pricing activity; difficulties of managing growth profitably; the customer adoption of our recently introduced products and services, including our Application Management Services (AMS), Rimini Street Advanced Database Security, and services for Salesforce Sales Cloud and Service Cloud products, in addition to other products and services we expect to introduce; the loss of one or more members of Rimini Street's management team; uncertainty as to the long-term value of Rimini Street's equity securities; and those discussed under the heading "Risk Factors" in Rimini Street's Quarterly Report on Form 10-Q filed on May 10, 2021, and as updated from time to time by Rimini Street's future Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K, and other filings by Rimini Street with the Securities and Exchange Commission. In addition, forward-looking statements provide Rimini Street's expectations, plans or forecasts of future events and views as of the date of this communication. Rimini Street anticipates that subsequent events and developments will cause Rimini Street's assessments to change. However, while Rimini Street may elect to update these forward-looking statements at some point in the future, Rimini Street specifically disclaims any obligation to do so, except as required by law. These forward-looking statements should not be relied upon as representing Rimini Street's assessments as of any date subsequent to the date of this communication.

© 2021 Rimini Street, Inc. All rights reserved. "Rimini Street" is a registered trademark of Rimini Street, Inc. in the United States and other countries, and Rimini Street, the Rimini Street logo, and combinations thereof, and other marks marked by TM are trademarks of Rimini Street, Inc. All other trademarks remain the property of their respective owners, and unless otherwise specified, Rimini Street claims no affiliation, endorsement, or association with any such trademark holder or other companies referenced herein.

View source version on [businesswire.com](https://www.businesswire.com/news/home/20210708005053/en/): <https://www.businesswire.com/news/home/20210708005053/en/>

#### **Investor Relations Contact**

Dean Pohl  
Rimini Street, Inc.  
+1 925 523-7636  
[dpohl@riministreet.com](mailto:dpohl@riministreet.com)

#### **Media Relations Contact**

Michelle McGlocklin  
Rimini Street, Inc.  
+1 925 523-8414  
[mmcglocklin@riministreet.com](mailto:mmcglocklin@riministreet.com)

Source: Rimini Street, Inc.