

Rimini Street®

Clifford Hallam Healthcare Selects Rimini Consult™ Professional Services to Accelerate Business Targets Through Improved SAP System Operations

March 7, 2023

Agnostic and thorough consultation makes way for successful implementation of business-critical SAP BusinessObjects version upgrade

LAS VEGAS--(BUSINESS WIRE)--Mar. 7, 2023-- [Rimini Street, Inc.](#) (Nasdaq: RMNI), a global provider of enterprise software products and services, the leading third-party support provider for Oracle and SAP software products, and a Salesforce partner, today announced that [Clifford Hallam Healthcare](#) (CH2), Australia's only fully integrated, nationwide pharmaceutical and medical consumers distributor, selected [Rimini Consult™ Professional Services](#) to successfully implement an upgrade to its business-critical SAP BusinessObjects version from 4.1 to 4.2, expanding its current contract of software solutions with Rimini Street.

This press release features multimedia. View the full release here: <https://www.businesswire.com/news/home/20230307005480/en/>



Clifford Hallam Healthcare (CH2), a member of the federal government program, Community Service Obligation, ensures all Australian residents have timely access to medicines, regardless of their location. The company relies heavily on SAP BusinessObjects to provide the critical data that is required to maintain compliance with the program. In addition, SAP BusinessObjects is the core to its in-house developed application responsible for producing sales data that ensures timely payments to CH2 from its pharmaceutical manufacturers and suppliers.

To improve and accelerate business operations that directly impact the company's aggressive business goal, CH2 looked to Rimini Street, which has been its trusted SAP software support provider since 2019. Rimini Consult™ offers a myriad of solutions including technology investment [road mapping](#), [migration](#), and [skills augmentation](#). CH2 leveraged the vendor-agnostic suite of services to review options for increasing the speed, efficiency, and security of its SAP BusinessObjects 4.1 environment.

"Rimini Street took the time to listen and learn about my environment, giving me clarity and peace of mind knowing what the outcome will be and how it will improve my operations," said Nav Pillai, chief information officer at Clifford Hallam Healthcare. "They even provided in-depth [license advisory support](#), helping me understand exactly what my total cost of ownership would be if I were to make the move to version 4.2 versus 4.3."

Pharmaceutical and medical consumers distributor, Clifford Hallam Healthcare (CH2), selects Rimini Consult Professional Services to improve SAP system operations. (Photo: Business Wire)

With the migration successfully implemented, CH2 has benefited from a reduction in security vulnerabilities and need for break fix support, improved speed in reporting, and greater confidence gained in the data collected.

"We are proud to have worked closely with the Clifford Hallam Healthcare team in their software version upgrade, helping the company move closer to its next technology goals focused on predictive analytics and electronic data interchange (EDI) projects," said Bill Carslay, Rimini Street's senior vice president and general manager of Rimini Consult™.

Explore the Rimini Street portfolio of ultra-responsive support for [SAP](#), [Oracle](#), and [Salesforce](#) applications, in addition to [security](#), [integration](#), [observability](#), and [managed services](#).

About Clifford Hallam Healthcare

Clifford Hallam Healthcare (CH2) with its 8 warehouses across Australia, distributes pharmaceuticals for direct-to-consumer markets, hospitals, pharmacies, and to all sectors of senior care including assisted living facilities, retirement homes, and at-home care. With great passion for delivering exceptional service with every interaction, CH2's extensive product range of over 35,000 products, easy ordering portals, and nation-wide discreet delivery services makes the company a distinct leader in the pharmaceutical distribution industry.

About Rimini Street, Inc.

Rimini Street, Inc. (Nasdaq: RMNI), a Russell 2000® Company, is a global provider of enterprise software products and services, the leading third-party support provider for Oracle and SAP software products and a Salesforce partner. The Company offers premium, ultra-responsive and integrated application management and support services that enable enterprise software licensees to save significant costs, free up resources for innovation and achieve better business outcomes. To date, over 4,900 Fortune 500, Fortune Global 100, midmarket, public sector, and other organizations from a broad range of industries have relied on Rimini Street as their trusted application enterprise software products and services provider. To learn more, please visit <http://www.riministreet.com>, and connect with Rimini Street on [Twitter](#), [Facebook](#) and [LinkedIn](#). (IR-RMNI)

Forward-Looking Statements

Certain statements included in this communication are not historical facts but are forward-looking statements for purposes of the safe harbor provisions under The Private Securities Litigation Reform Act of 1995. Forward-looking statements generally are accompanied by words such as "may," "should," "would," "plan," "intend," "anticipate," "believe," "estimate," "predict," "potential," "seem," "seek," "continue," "future," "will," "expect," "outlook" or other similar words, phrases or expressions. These forward-looking statements include, but are not limited to, statements regarding our expectations of future events, future opportunities, global expansion and other growth initiatives and our investments in such initiatives. These statements are based on various assumptions and on the current expectations of management and are not predictions of actual performance, nor are these statements of historical facts. These statements are subject to a number of risks and uncertainties regarding Rimini Street's business, and actual results may differ materially. These risks and uncertainties include, but are not limited to, adverse developments in and costs associated with defending pending litigation or any new litigation; changes in the business environment in which Rimini Street operates, including the impact of any recessionary economic trends and changes in foreign exchange rates, as well as general financial, economic, regulatory and political conditions affecting the industry in which we operate and the industries in which our clients operate; the evolution of the enterprise software management and support landscape and our ability to attract and retain clients and further penetrate our client base; significant competition in the software support services industry; customer adoption of our expanded portfolio of products and services and products and services we expect to introduce; our ability to sustain or achieve revenue growth or profitability and manage our cost of revenue; estimates of our total addressable market and expectations of client savings relative to use of other providers; variability of timing in our sales cycle, and risks relating to retention rates; the loss of one or more members of our management team; our ability to attract and retain qualified employees and key personnel; challenges of managing growth profitably; our need and ability to raise additional equity or debt financing on favorable terms and our ability to generate cash flows from operations to help fund increased investment in our growth; the impact of environmental, social and governance (ESG) matters; actions in response to any lingering impacts of the COVID-19 pandemic and its economic, operational and financial impacts on our business; risks associated with global operations; our ability to prevent unauthorized access to our information technology systems and other cybersecurity threats, protect the confidential information of our employees and clients and comply with privacy regulations; our ability to maintain an effective system of internal control over financial reporting; our ability to maintain, protect and enhance our brand and intellectual property; changes in laws and regulations, including changes in tax laws or unfavorable outcomes of tax positions we take, or a failure by us to establish adequate tax reserves; our credit facility's ongoing debt service obligations and financial and operational covenants on our business and related interest rate risk, including uncertainty from the transition to SOFR or other interest rate benchmarks; the sufficiency of our cash and cash equivalents to meet our liquidity requirements; the amount and timing of repurchases, if any, under our stock repurchase program and our ability to enhance stockholder value through such program; uncertainty as to the long-term value of Rimini Street's equity securities; catastrophic events that disrupt our business or that of our clients; and those discussed under the heading "Risk Factors" in Rimini Street's Annual Report on Form 10-K filed on March 1, 2023, and as updated from time to time by Rimini Street's future Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K, and other filings by Rimini Street with the Securities and Exchange Commission. In addition, forward-looking statements provide Rimini Street's expectations, plans or forecasts of future events and views as of the date of this communication. Rimini Street anticipates that subsequent events and developments will cause Rimini Street's assessments to change. However, while Rimini Street may elect to update these forward-looking statements at some point in the future, Rimini Street specifically disclaims any obligation to do so, except as required by law. These forward-looking statements should not be relied upon as representing Rimini Street's assessments as of any date subsequent to the date of this communication.

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