

Australian Government and Rimini Street Establish Whole-of-Government Agreement

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Agreement with Rimini Street facilitates easier access to an attractive alternative for support of enterprise software from the major software vendors

LAS VEGAS--(BUSINESS WIRE)--Feb. 19, 2020-- [Rimini Street, Inc.](#) (Nasdaq: RMNI), a global provider of enterprise software products and services, the leading third-party support provider for Oracle and SAP software products and a Salesforce partner, today announced that it has established a new whole-of-government volume sourcing agreement with the Australian Government, which has the potential to generate significant savings on enterprise software support for government. The agreement is part of the government's agenda to transform ICT procurement to make it simpler, clearer and faster for agencies and industry to transact services.

This press release features multimedia. View the full release here: <https://www.businesswire.com/news/home/20200219005895/en/>



Australian Government and Rimini Street Establish Whole-of-Government Agreement (Graphic: Business Wire)

Chief executive officer of the Australian Government's Digital Transformation Agency, Mr. Randall Brugeaud, said the agreement with Rimini Street will make it easier and more cost effective for government agencies to access third-party software support for major software products.

"The Digital Transformation Agency continues to expand whole-of-government volume sourcing agreements to ensure that agencies have ready access to the best pricing, terms and conditions that leverage the buying power of government," said Mr. Brugeaud.

"Government agencies of all sizes now have easier access to an affordable alternative for their enterprise software maintenance and more options to consider in support of the GovERP Initiative," said [Emmanuelle Hose](#), regional general manager for Australia and New Zealand, Rimini Street. "This agreement provides an opportunity for government organizations to take back control of their IT roadmaps and drive innovation while lowering costs."

Rimini Street already works with a number of government agencies in Australia, including the NSW Department of Family and Community Services, and the Victorian Government Department of Economic Development, Jobs, Transport and Resources, among others.

All Rimini Street clients, whether private or public organizations, benefit from the Company's flexible, premium-level enterprise software support model, including its industry-leading Service Level Agreement (SLA) of 15-minute response times for all critical Priority 1 cases, and an assigned Primary Support Engineer (PSE) with an average of 15 years' experience in their particular enterprise software system. Rimini Street also provides support for a client's current enterprise software system for a minimum of 15 years from the time that they made the switch.

About Rimini Street, Inc.

Rimini Street, Inc. (Nasdaq: RMNI) is a global provider of enterprise software products and services, the leading third-party support provider for Oracle and SAP software products and a Salesforce partner. The Company offers premium, ultra-responsive and integrated application management and support services that enable enterprise software licensees to save significant costs, free up resources for innovation and achieve better business outcomes. More than 2,000 global Fortune 500, midmarket, public sector and other organizations from a broad range of industries rely on Rimini Street as their trusted application enterprise software products and services provider. To learn more, please visit <http://www.riministreet.com/>, follow [@riministreet](#) on Twitter and find Rimini Street on [Facebook](#) and [LinkedIn](#). (C-RMNI)

Forward-Looking Statements

Certain statements included in this communication are not historical facts but are forward-looking statements for purposes of the safe harbor provisions under The Private Securities Litigation Reform Act of 1995. Forward-looking statements generally are accompanied by words such as "may," "should," "would," "plan," "intend," "anticipate," "believe," "estimate," "predict," "potential," "seem," "seek," "continue," "future," "will," "expect," "outlook" or other similar words, phrases or expressions. These forward-looking statements include, but are not limited to, statements regarding our expectations of future events, future opportunities, global expansion and other growth initiatives and our investments in such initiatives. These statements are based on various assumptions and on the current expectations of management and are not predictions of actual performance, nor are these statements of historical facts. These statements are subject to a number of risks and uncertainties regarding Rimini Street's business, and actual results may differ materially. These risks and uncertainties include, but are not limited to, changes in the business environment in which Rimini Street operates, including inflation and interest rates, and general financial, economic, regulatory and political conditions affecting the industry in which Rimini Street operates; adverse developments in pending litigation (including our pending appeal of the permanent injunction) or in the government inquiry or any new litigation; our need and ability to raise additional equity or debt financing on favorable terms and our ability to generate cash flows from operations to help fund increased investment in our growth initiatives; the sufficiency of our cash and cash equivalents to meet our liquidity requirements; the terms and impact of our outstanding 13.00% Series A Preferred Stock; changes in taxes, laws and regulations; competitive product

and pricing activity; difficulties of managing growth profitably; the customer adoption of our recently introduced products and services, including our Application Management Services (AMS), Rimini Street Advanced Database Security, and services for Salesforce Sales Cloud and Service Cloud products, in addition to other products and services we expect to introduce in the near future; the loss of one or more members of Rimini Street's management team; uncertainty as to the long-term value of Rimini Street's equity securities; and those discussed under the heading "Risk Factors" in Rimini Street's Quarterly Report on Form 10-Q filed on November 7, 2019, and as updated from time to time by Rimini Street's future Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K, and other filings by Rimini Street with the Securities and Exchange Commission. In addition, forward-looking statements provide Rimini Street's expectations, plans or forecasts of future events and views as of the date of this communication. Rimini Street anticipates that subsequent events and developments will cause Rimini Street's assessments to change. However, while Rimini Street may elect to update these forward-looking statements at some point in the future, Rimini Street specifically disclaims any obligation to do so, except as required by law. These forward-looking statements should not be relied upon as representing Rimini Street's assessments as of any date subsequent to the date of this communication.

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